

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

Remimeo HCO POLICY LETTER OF 5 FEBRUARY 1982

OUT-ETHICS SYMPTOMS

There are three things which, when observed, can be very revealing.

1. Overspending, waste and extravagance.
2. Overt products.
3. Non-production.

One or the other of these three will lead frequently to discovering the rest being present as well.

Recent incidents have now revealed something else. When those three things above are present, they are covering up a serious out-ethics scene.

Although each one of them is bad enough and although each one of them should be handled, sad experience has shown that they won't stay handled unless one reaches deeper.

Below these symptoms, as in some disease, it will commonly be found that there is an out-ethics situation of magnitude, often amounting to very despicable crime.

Quite often one is prone to say, seeing the three things above, that that is just a personality fault in the person or a lack of organization in a group. But it is a sad fact that if one were to follow these things down, all too often he would find a situation that could only be classified as major crime.

The org that never seems to be able to get going, the person who seems to be constant trouble, needing continual supervision and correction, are all too often deeply involved in actual crime.

The remedy is to look deeper.

With expert investigation and metering, you will be startled by what you sometimes find. Theft. Embezzlement. Lies. You name it. All too often it will be there - and more, it has been riding hidden, poisoning the person and the whole group.

There is another symptom one sometimes finds. It could be called the "Nothing matters" attitude. A person seems to be continually in a frame of mind of not caring about anything, feeling nothing is important, a kind of exhibited and demonstrated attitude toward the post, toward life.

Such an attitude blinds the person to any quality. He often cannot tell what is good or bad, what looks nice or what looks awful. Frequently it manifests itself, not always, in personal grooming and dress.

Missing is the element of pride: the person is not proud of and takes no satisfaction in any product he gets out, much less pride in his own skill or appearance.

This loops back into item 2 above, overt products.

But the "Nothing matters" attitude is usually just a cover up for criminality.

By reason of the way a being thinks and regards himself, he needs a justification for having committed crimes. The resulting attitude of "It doesn't matter," is all too often just the tip of an iceberg of deep crimes committed but hidden from view.

Real villains are hardly ever well-dressed: real villains have no pride. Even though TV always shows them that way, it is not true in life.

When you look around you in this society and see what passes for clothes and personal grooming, when you examine the statistic of industry and see it failing, the next time you buy a product and it falls apart, you will get some idea of where the psychologist, working in the schools, has brought us to.

The jungle that we're living in is saturated with crime. It even extends up to a criminal government. It's on TV and in the movies that it is all right. But actually, as each man and woman knows deep and well, it isn't. One cannot live a happy or even a contented life or even one worth living when one is committing crimes. Even those very well hidden. The stolen loot is worthless, the pain a man causes lives on deep in his own soul.

And it expresses itself, in the criminal, in the above ways.

So don't be naive. Hidden crime is far more common than one would suppose. One has only to look at the tramp get-ups of the people on the street to know that criminal acts are falsely looked upon too often as all right.

It is not whether it is "all right" or not. They leave their own branding iron on the person.

So raise your confront of evil, begin to observe, break out the meter.

When you see the symptoms above, you are frequently looking at the surface manifestations of criminal acts. They're as big as flashing neon signs.

We have remedies for it. It can be handled. A well done Happiness Rundown, complete, changes people remarkably because it eases the burden.

But right now, we are concerned with being an executive and trying to handle symptoms as above.

Don't be reasonable about it.

When you see those symptoms and they are getting in your road on production lines, recognize them for what they are and act accordingly.

And I assure you you will live a much happier life. And get lots more accomplished with a staff.